

Supplier Guide

Thank you for your interest in Boatcarecompare.com! We are the only independent website which lets boat owners buy services online.

You have probably had a look at the site and have a pretty good idea how it works. Boat owners create accounts and post 'Ads' for any jobs they need doing onboard their yacht. We then connect them with the right specialist marine suppliers in their local area.

As a supplier when a new job is posted, you will receive an automated email notifying you that a job which you are able to carry out in your area is available for quoting. You can then login and view the full details of the task and if you like the look of it you can form an online quotation using our web-based template.

We then guide both supplier and boat owner through a streamlined process which includes an automated job sheet which is produced, an online completion report which you can submit to the customer. We then ask for feedback from both parties so that we can promote reliable business and reward well-behaved customers!

How much does it cost to join?

We do not charge you to access the site, it's free to sign up and become a supplier and you can start quoting as soon as your account has been approved.

We charge a flat rate of 15% of all Jobs which are awarded. This fee covers access to our secure site, processing payments, invoicing, providing support and national marketing both online and offline. Our fee is based on the total value of each job and is inclusive of VAT.

Furthermore, we don't invoice you for our fees until you have been paid by the Client. Clients pay online and funds are settled immediately helping to improve your cash flow. You are also able to choose whether payments are made on completion or if required you can ask for the task to be paid for upfront, or half and half.

What can I expect?

As a member of our Supplier panel, you can expect to receive quality referrals packaged with all the information necessary to provide a quotation. We get all the details as to where the boat is, whether it's in the water or ashore, it's age, make, model, engine details, keel type and so forth.

We also only send you referrals which are relevant to your business, you can select which referrals you receive based on the type of business you carry out. You can also specify which marinas you want to service in your area.

The next step..

The application is simple - it's all done online. We require all of our suppliers to validate their trading address and we also require you to have up-to-date Liability Insurance, so you will need an electronic copy of your certificate and a recent bank statement or utility bill in order to complete the online process.

Once completed your details will be verified and your account should be active within 2-3 working days. As soon as you start the process you'll also be able to read our terms and conditions. If you need any help or further information at anytime; or if you offer a service which does not fit into one of our categories, then please contact our support team. We look forward to working with you.

visit www.boatcarecompare.com/suppliers to sign up